

DELIVERY ON STRATEGIC INITIATIVES IN 3Q 2025 AND BEYOND



- NEW PRODUCTS -

- Five² new Russian-law ETFs made up of bonds, equities, money market instruments began trading on MOEX, bringing the total count of such ETFs to 101.
- MOEX added 16 non-listed equities to CCP-based OTC trading, resulting in a total of 190 such equities.
- 132 futures contracts were added on the Derivatives Market, including contracts on silver, bitcoin and Ethereum. The total number of derivative instruments is now 254.
- In 3Q 2025, two companies placed 9 digital credit issues on the MOEX platform, raising a total of RUB 29.0 billion.
- Finuslugi broadened access to asset management services, giving it a total of 7 authored mutual funds.

- NEW SERVICES -

- · Responding to client activity, MOEX launched weekend trading on the Derivatives Market and evening trading on the Money Market.
- The number of securities available for weekend trading is approaching 300, more than 300 are available for morning trading, and 3000+ are available for evening trading.
- MOEX introduced 46² indices, including indices on Ethereum and OFZ.
- CCP-cleared OTC trading in precious metals became available, expanding the range of solutions for clients.
- MOEX released its Compliance Tool platform to help issuers and market participants monitor insider activity and establish best practices in compliance.

- NEW CLIENTS & PARTNERS -

- The total number of retail clients registered on the Securities Market reached 39.4 million.3 The number of registered IIAs amounted to 6.2 million.3
- The number of non-financial companies managing liquidity in the Money Market via brokers has reached 10,000.
- In 3Q 2025, 140 corporates including 21 newcomers placed 371 bond issues, raising RUB 3.2 trillion.
- On the Equities Market, 4 issuers held ECM deals (2 IPO + 2 SPO), accounting for more than RUB 122 billion.

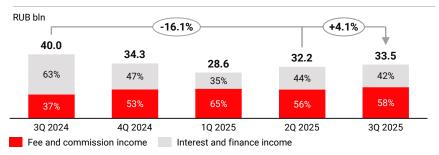
Source: Moscow Exchange.

- Since the beginning of 30'25.
- 2. Since the 2Q'25 earnings call on 26 August 2025
- As of the end of October 2025.

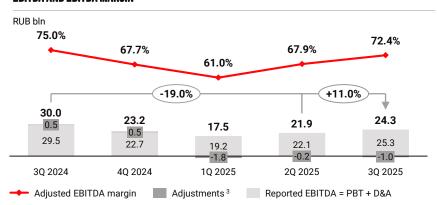
3Q 2025 SUMMARY OF FINANCIALS



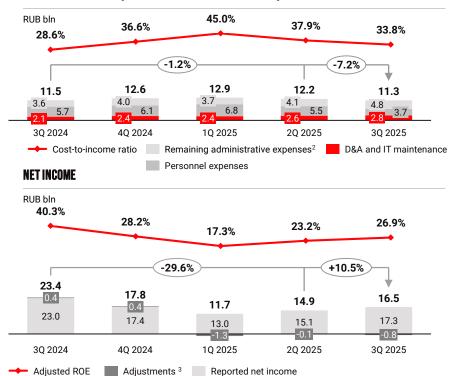
OPERATING INCOME 1



EBITDA AND EBITDA MARGIN



OPERATING EXPENSES (EXCL. OTHER OPERATING EXPENSES)



Source: Moscow Exchange.

- Includes Other operating income, Interest income calculated using the effective interest method, other interest income, Interest expense, Net gain on financial assets at FVTOCI, Net gain on financial assets at FVTOCI, Net gain on financial assets at FVTPL and Foreign exchange & precious metals gains less losses.
- . Includes Remaining administrative expenses, calculated as General and administrative expenses less D&A and Equipment and intangible assets maintenance.
- Adjustments are related to IFRS 9 movements in allowance for ECLs as well as other impairment and provisions.

DIVERSIFIED FEE AND COMMISSION INCOME

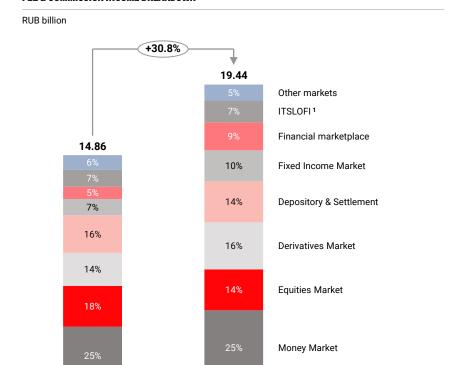


FEE & COMMISSION INCOME PERFORMANCE

RUB billion				
	3Q 2024	3Q 2025	Change YoY, bln	Change YoY, %
Money Market	3.76	4.83	+1.06	+28.2%
Derivatives Market	2.15	3.04	+0.89	+41.5%
Depository & Settlement	2.43	2.66	+0.23	+9.4%
Equities Market	2.64	2.65	+0.01	+0.5%
Fixed Income Market	1.05	2.01	+0.95	+90.2%
Financial marketplace	0.78	1.81	+1.03	+131.5%
ITSLOFI ¹	1.11	1.41	+0.30	+27.0%
Other markets	0.94	1.04	+0.10	+10.4%
Total F&C income	14.86	19.44	4.57	30.8%

FEE & COMMISSION INCOME BREAKDOWN

3Q 2024



3Q 2025

Source: Moscow Exchange.

OPERATING EXPENSES IN 3Q 2025 (EXCLUDING PROVISIONS)

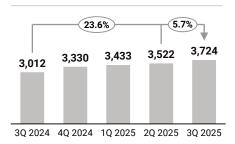


MAJOR EXPENSE ITEMS

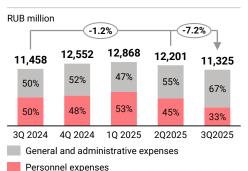
RUB million

	3Q 2024	3Q 2025	Change YoY
Personnel expenses, incl.:	5,748.4	3,740.8	-34.9%
 Current expenses 	6,162.9	4,895.5	-20.6%
 Long-term incentives 	-414.5	-1,154.7	n. m.
D&A and IT maintenance	2,084.0	2,773.5	33.1%
Remaining administrative expenses, 1 incl.:	3,625.1	4,810.7	32.7%
 Advertising and marketing costs 	1,896.2	2,907.9	53.4%
 Taxes, other than income tax 	416.6	522.8	25.5%
 Market makers' fees 	242.4	352.7	45.5%
Total OPEX	11,457.5	11,325.0	-1.2%

HEADCOUNT. NUMBER OF EMPLOYEES EOP



OPERATING EXPENSES



COMMENTS

- OPEX for 3Q'25 decreased by 1.2% YoY, mainly explained by the reduction in personnel expenses.
- Current personnel expenses were down by 20.6% YoY on the back of lower bonus accruals following the YoY decline in profit.
- Long-term incentive provisions were partially reversed amid reductions in the share price and the key rate.
- The employee headcount increased 23.6% YoY and 5.7% QoQ. New hires are related the overall strengthening of the IT function and to strategic projects.
- Advertising and marketing costs grew by 53.4% YoY to stimulate further growth of the Finuslugi client base.
- The increase in taxes, other than income tax, is related to VAT on marketing, IT, and consulting services.
- Market makers' fees grew by 45.5% as trading activity improved across markets.
- D&A and IT maintenance was up 33.1% YoY, while D&A alone increased 41.7% YoY. IT maintenance costs increased by 13.4% due to the implementation of the software & hardware renewal program.
- The FY'25 OPEX growth guidance range now stands at 10–15% YoY.
- 3Q'25 CAPEX was RUB 3.18 billion. The FY'25 CAPEX guidance range now stands at RUB 13-15 bln (excl. the new office building).

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